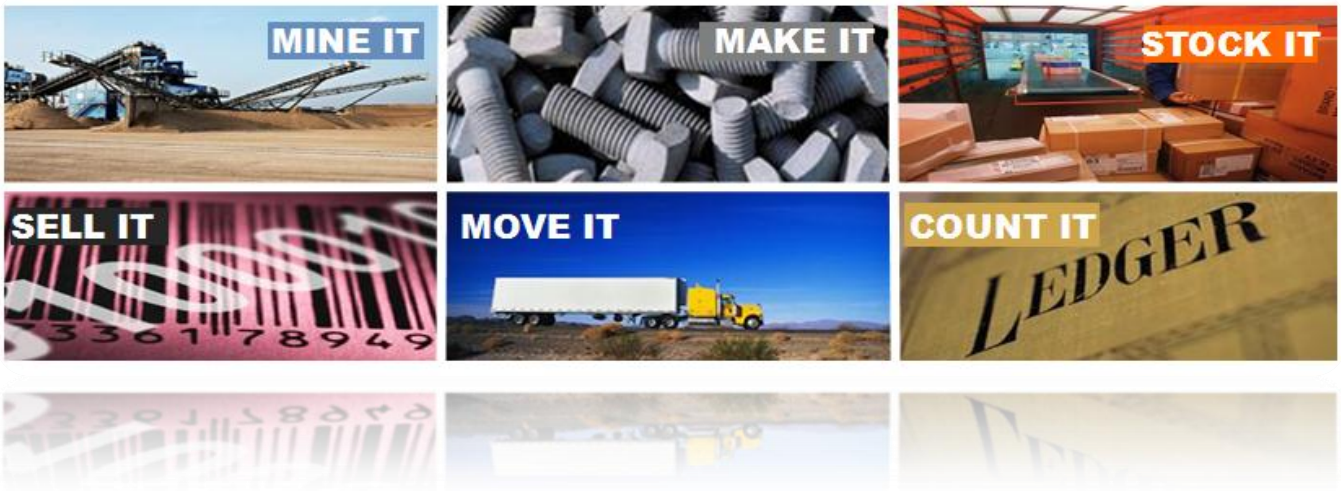
Enterprise Software

| Smarter | Quicker | Different |



SOFTWARE TO POWER YOUR BUSINESS

At GO Business we understand that no two organisations are the same. So we designed our software to be flexible, powerful, fast and efficient … just the way you want it.

- ✓ 5 to 1000's of users
- ✓ Cloud or on premise solutions
- ✓ Standard or customized
- ✓ One location or many
- ✓ One entity or many
- ✓ One currency or many
- ✓ One language or many
- ✓ Reports: how and when you want them
- ✓ Source code option available
- ✓ Choice of simplified or data rich form views
- ✓ Stand alone or integrated with existing systems

Product preview brochure for your information and evaluation

www.gobusiness.net.au

+61 8 9328 1008

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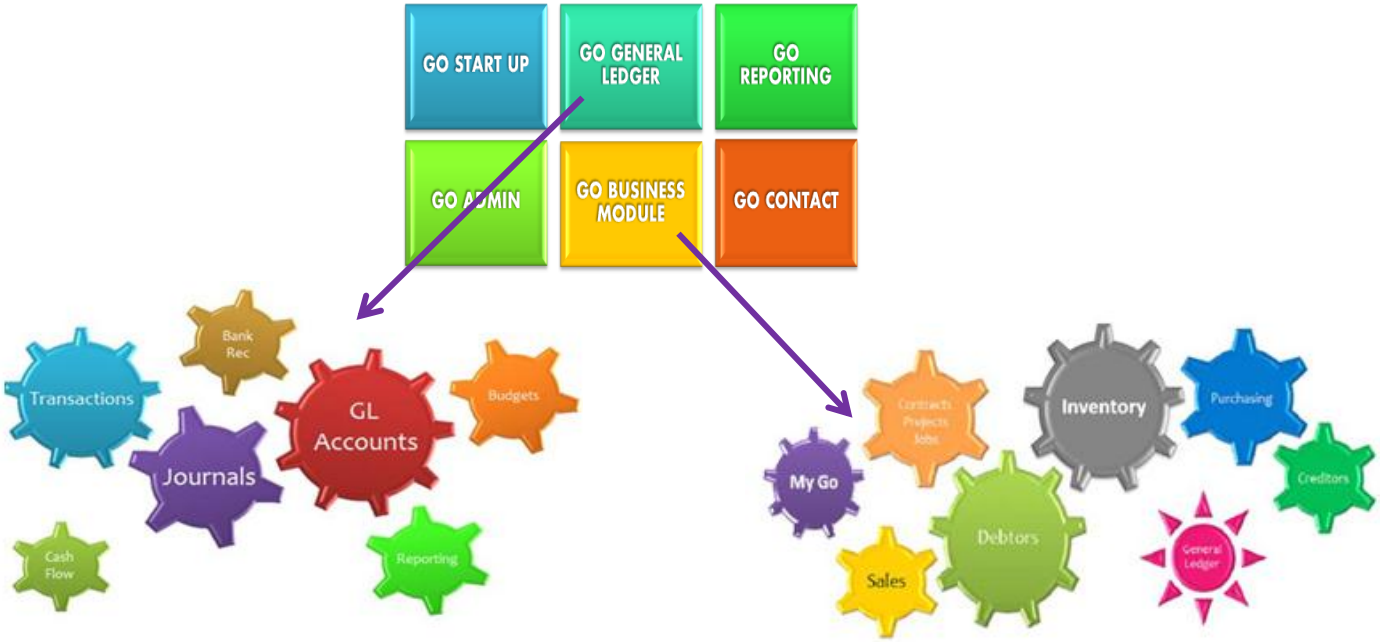
GO Enterprise Software Overview



The GO Enterprise Software Suite can satisfy the most demanding, complex and varied requirements of any organisation. Powerful and flexible, GO allows you to start small and grow into it, or start big and grow even bigger!

The GO Enterprise Suite comes complete with 6 fully optioned, fully integrated modules and includes many extra functions and features that make GO Business Smarter, Quicker and Different!

Simple to use and quick to learn

The following product preview snapshots showcase just some of the many powerful features and functions in the GO Enterprise Suite ….

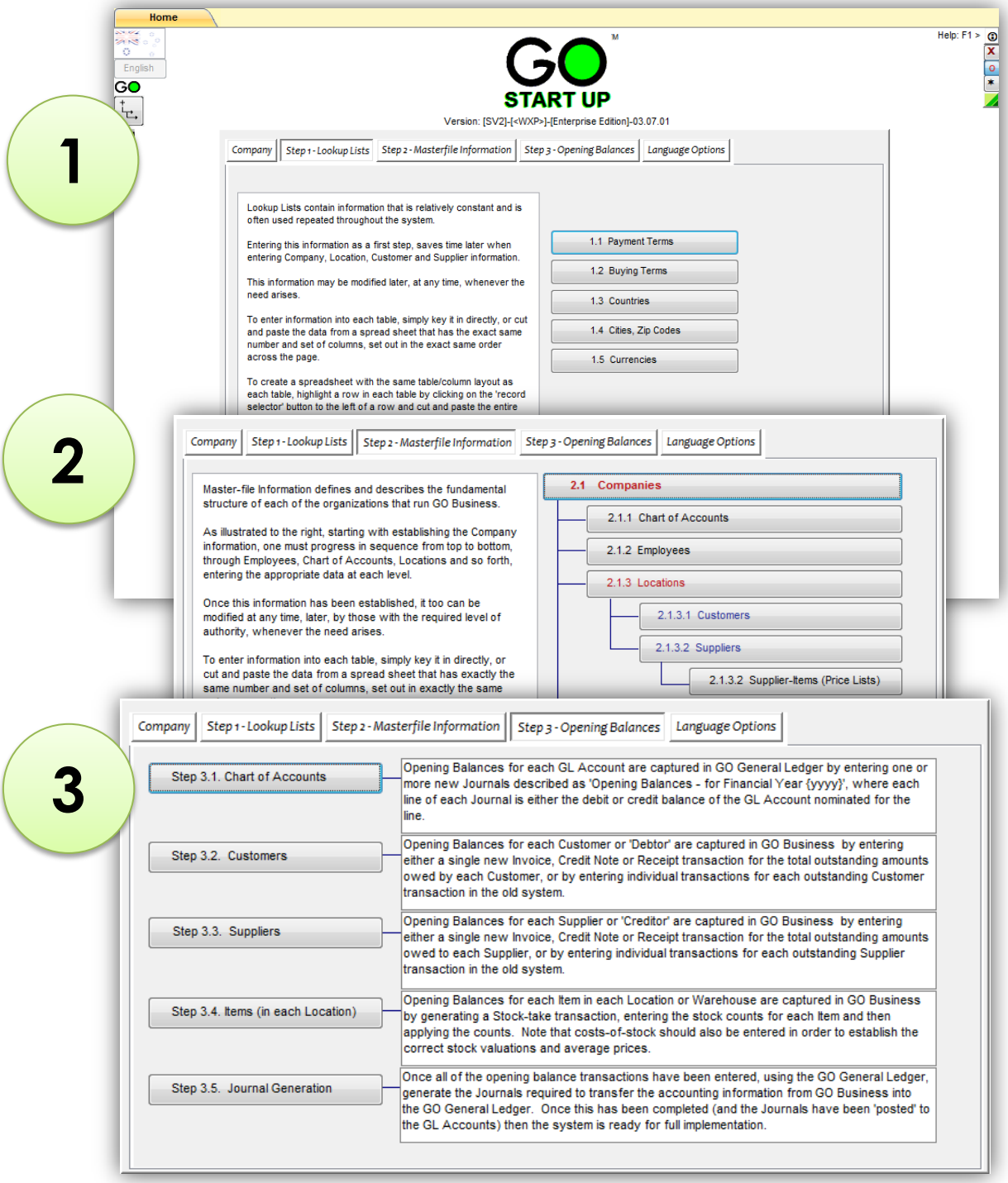
Multi-Language, Multi-Currency

- ✓ *Supports 32 Languages*
- ✓ *Supports ALL Currencies*
- ✓ *Descriptive data can be stored in 2 or more languages*
- ✓ *Integrated Translation Services*
- ✓ *Supports Double-Byte Characters*
- ✓ *Companies and Locations can default to specific Languages*
- ✓ *Source Code Available*

- ✓ *Individual users can nominate their preferred language and switch languages dynamically*
- ✓ *Clients can use Language Services to change any captions to suit their specific needs*

GO Start Up

- ✓ Copy 'n Paste Take Up
- ✓ 3 Step Start Up
- ✓ Data Integrity Checking
- ✓ On-Going Maintenance



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GO Administration

- ✓ Multiple Companies and Locations
- ✓ Full and user-defined Security
- ✓ Foreign Currencies
- ✓ Reconciliation Services
- ✓ Database Backups
- ✓ Office Applications
- ✓ System Controls
- ✓ Language Options
- ✓ Archiving
- ✓ Colour and Appearance Options
- ✓ Utilities and Tools
- ✓ Email services
- ✓ Application Management
- ✓ About GO and Licensing

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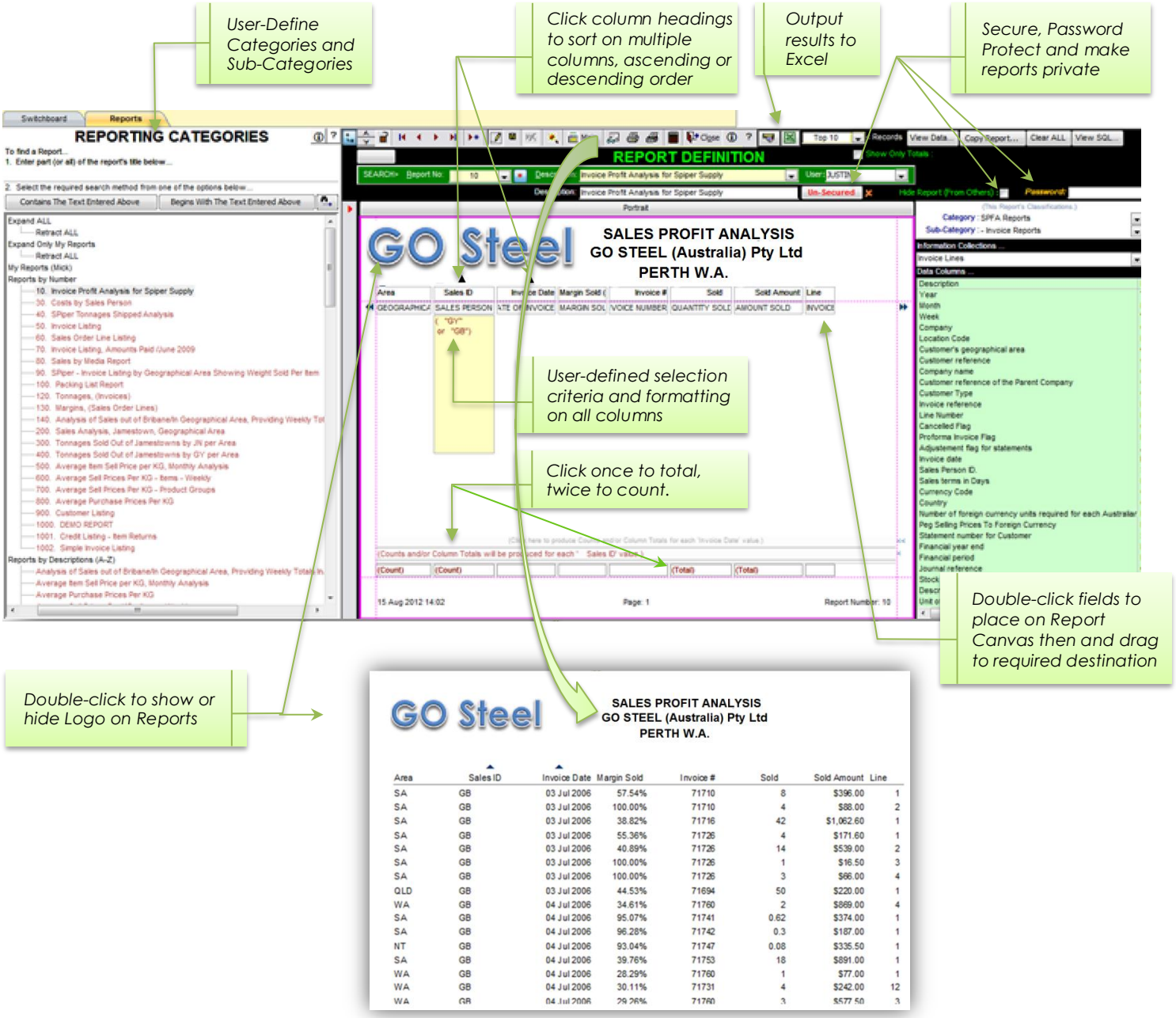
GO Reporting

- ✓ Drag 'n Drop Report Design
- ✓ User Defined Data Collections
- ✓ User Defined Report Structures
- ✓ User Defined Totalling and Counting
- ✓ User-Defined Security and Levels of Confidentiality
- ✓ User-Defined Report Categorizations and Sub-Categorization
- ✓ With or without Company Logos
- ✓ Export to Excel with 1 Click
- ✓ User Defined Selection Criteria
- ✓ Clone Reports
- ✓ 1-Click - Portrait / Landscape Format
- ✓ ALL using ONE Form …



GO Steel

SALES PROFIT ANALYSIS
GO STEEL (Australia) Pty Ltd
PERTH W.A.

Area	Sales ID	Invoice Date	Margin Sold	Invoice #	Sold	Sold Amount	Line
SA	GB	03 Jul 2006	57.54%	71710	8	$396.00	1
SA	GB	03 Jul 2006	100.00%	71710	4	$88.00	2
SA	GB	03 Jul 2006	38.82%	71716	42	$1,062.60	1
SA	GB	03 Jul 2006	55.36%	71726	4	$171.60	1
SA	GB	03 Jul 2006	40.89%	71726	14	$539.00	2
SA	GB	03 Jul 2006	100.00%	71726	1	$16.50	3
SA	GB	03 Jul 2006	100.00%	71726	3	$66.00	4
QLD	GB	03 Jul 2006	44.53%	71694	50	$220.00	1
WA	GB	04 Jul 2006	34.61%	71760	2	$869.00	4
SA	GB	04 Jul 2006	95.07%	71741	0.62	$374.00	1
SA	GB	04 Jul 2006	96.28%	71742	0.3	$187.00	1
NT	GB	04 Jul 2006	93.04%	71747	0.08	$335.50	1
SA	GB	04 Jul 2006	39.76%	71753	18	$891.00	1
WA	GB	04 Jul 2006	28.29%	71760	1	$77.00	1
WA	GB	04 Jul 2006	30.11%	71731	4	$242.00	12
WA	GB	04 Jul 2006	29.26%	71760	3	$577.50	3

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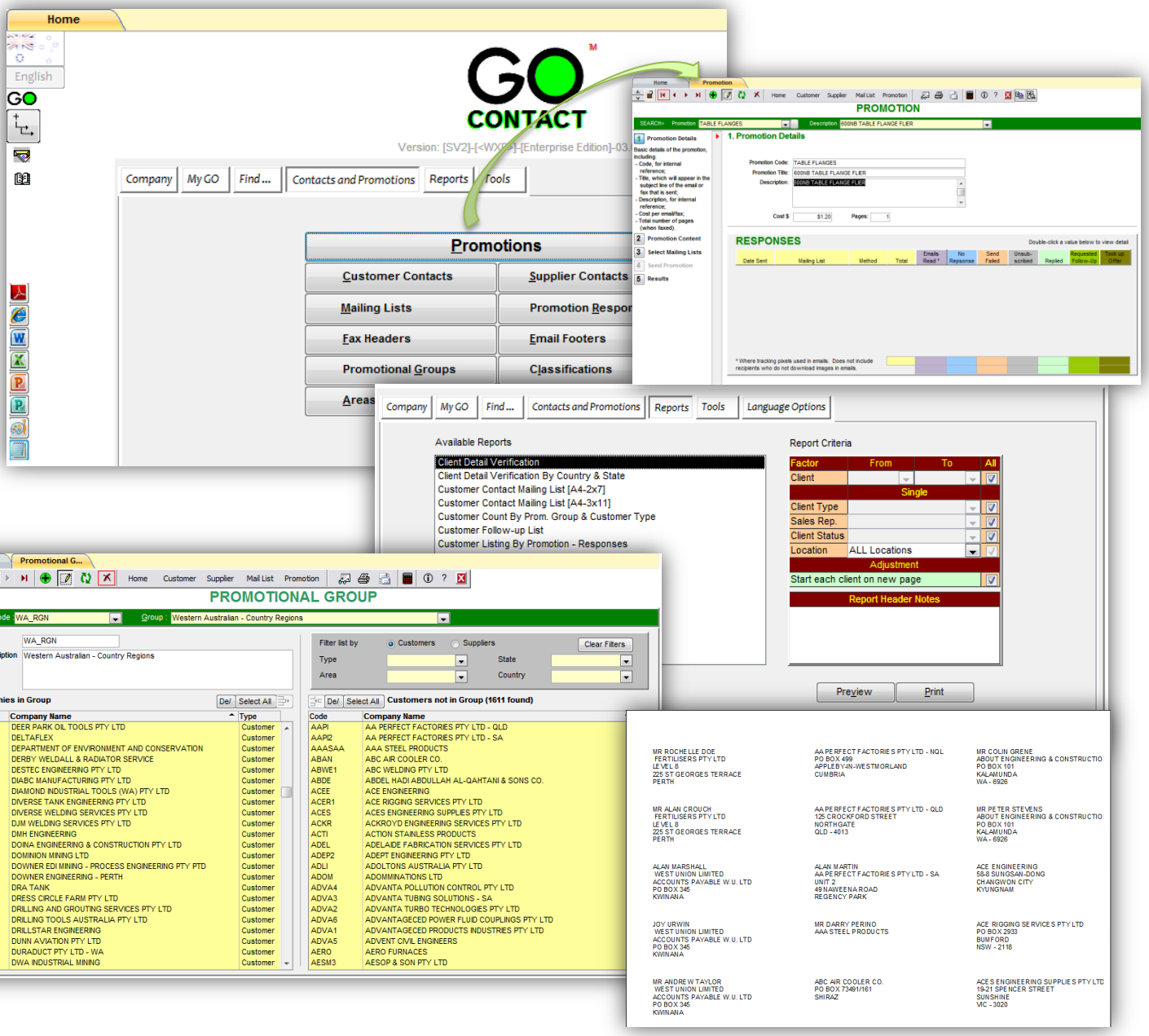
GO Contact

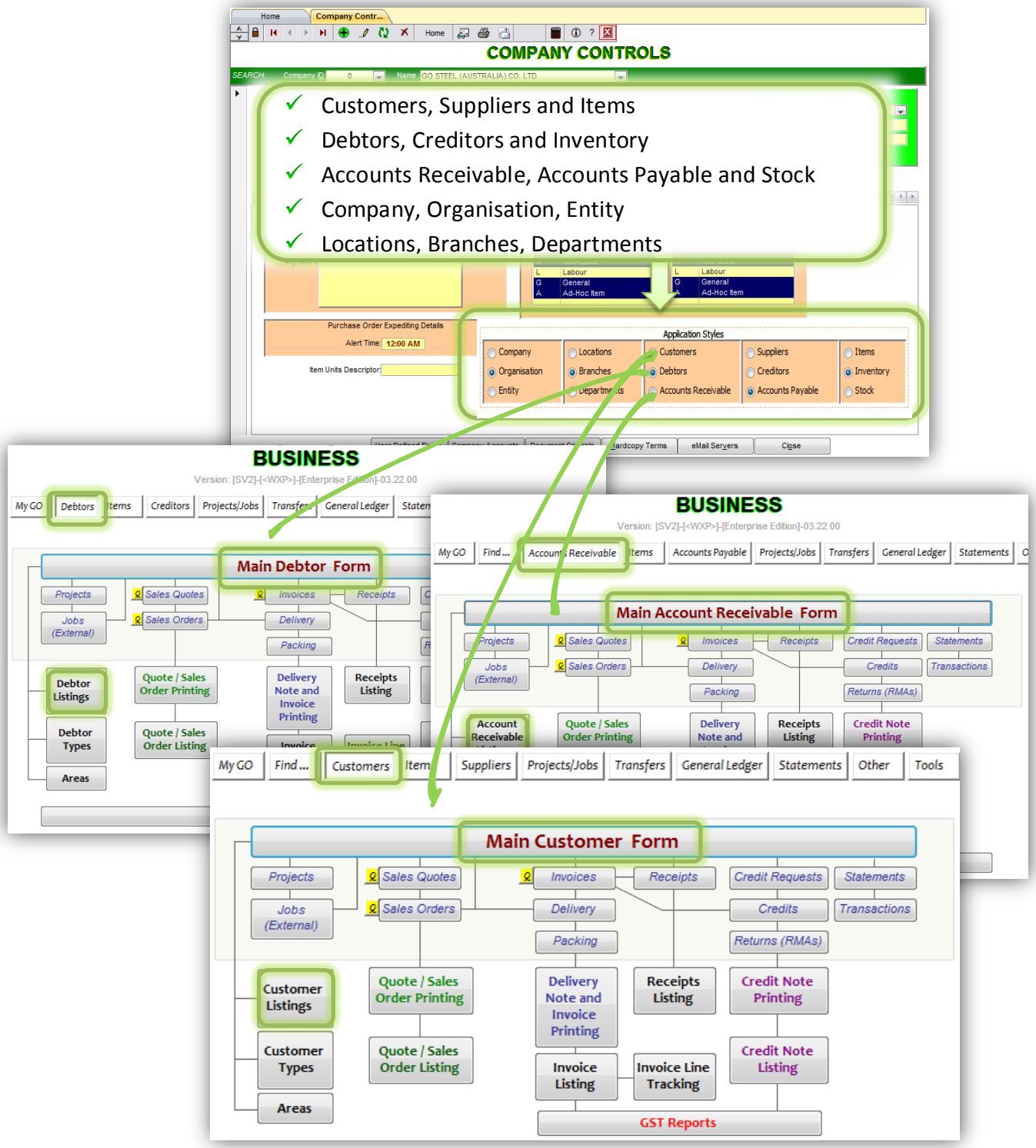
- ✓ XRM – (Extended Relationship Management) Customer, Supplier and Personal Contact Tracking, Marketing and Management
- ✓ Promotion Content Design and Maintenance
- ✓ Mailing Labels
- ✓ Email Lists
- ✓ Market Reports
- ✓ User Defined Classifications, Categories and Geographical Areas



Application Styles

Whether you consider your company as having 'Customers' as opposed to 'Debtors' as opposed to 'Accounts Receivable', GO lets you choose how your company 'sees' the outside world.

Companies can select from multiple choices, in five areas of the system:



Quick Forms

To make the entry of data as simple as possible, GO provides Quick Forms, also known as WYSIWYG Forms (What-You-See-Is-What-You-Get). These types of forms use exactly the same processes that the normal forms do, except that they present input fields in a format that allows virtually anyone to enter data, with little or no training, or previous experience with the system.

Quick Forms are designed to look exactly like the printed forms do and cover the most commonly used transactions such as Sales Quotes and Orders, Invoices and Purchase Orders.

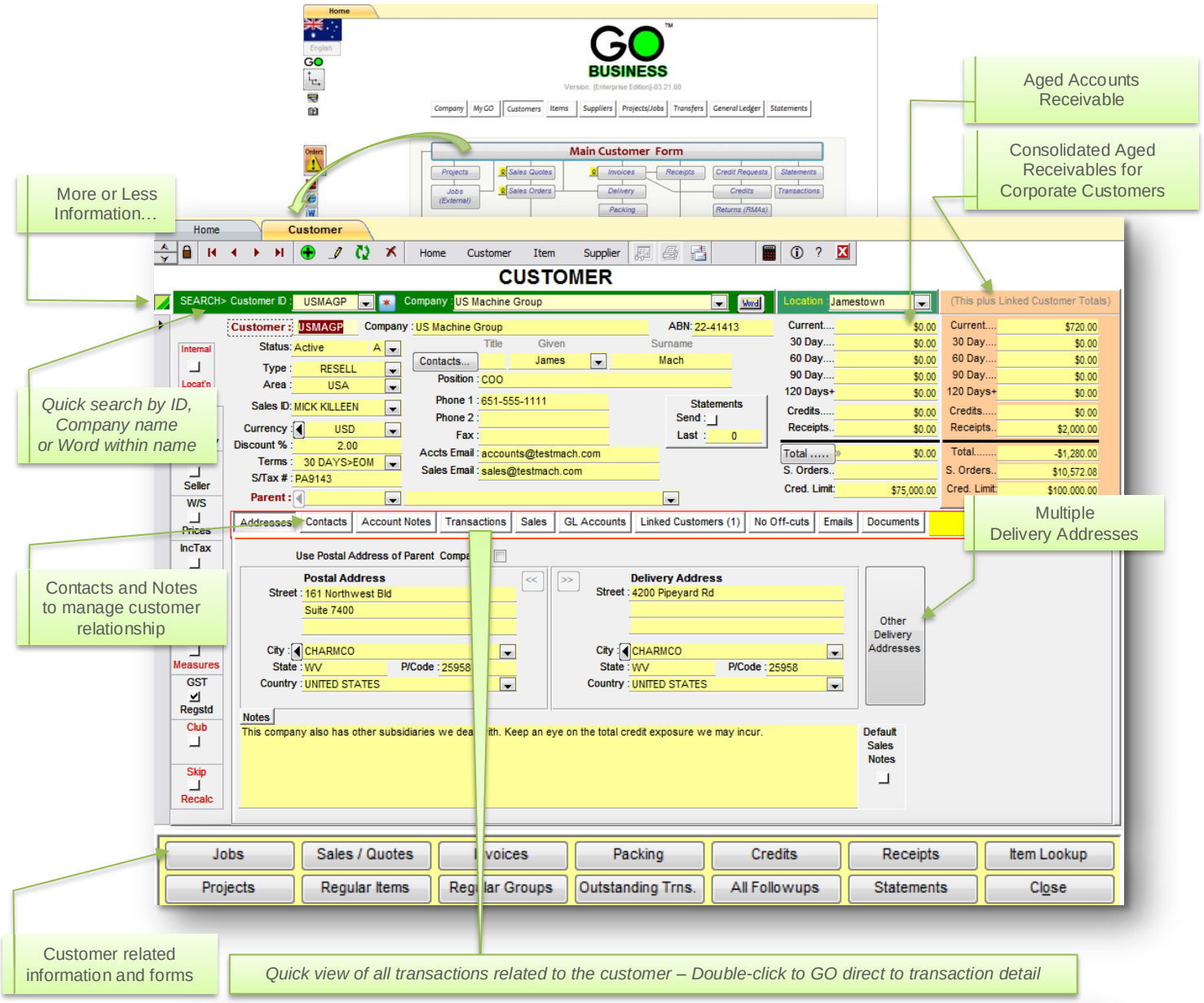
Quick forms are accessed by clicking the little yellow "Q" buttons next to their respective normal form buttons as illustrated here.

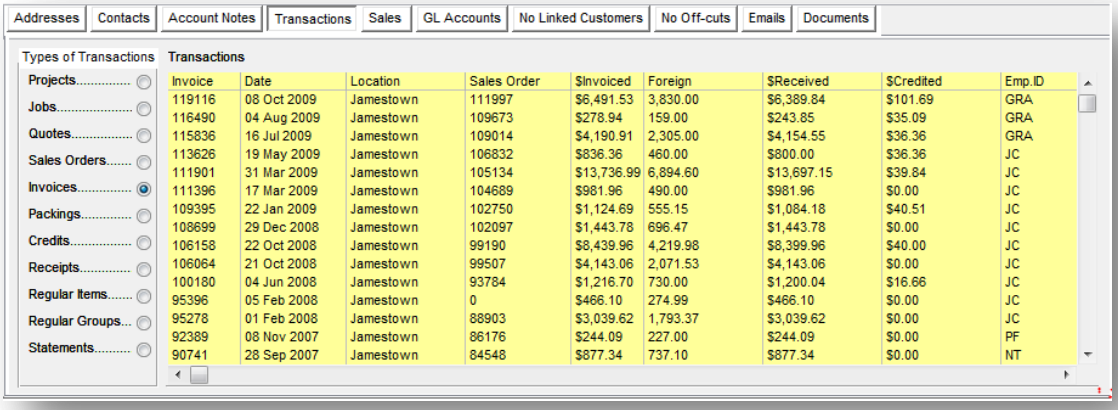
- ✓ Quick Sales Quotes
- ✓ Quick Sales Orders
- ✓ Quick Invoices
- ✓ Quick Purchase Requisitions
- ✓ Quick RFQs
- ✓ Quick Purchase Orders

- ✓ All Quick Forms look exactly like they do when printed and/or emailed as PDF attachments

Data entered into Quick forms is processed in exactly the same way as when entered into forms normally.
i.e. Stock-on-Hand is adjusted, unfilled requirement is placed on Back-Order, credit limits are checked etc.

Customers





Addresses | Contacts | Account Notes | Transactions | Sales | GL Accounts | No Linked Customers | No Off-cuts | Emails | Documents

Types of Transactions: Projects, Jobs, Quotes, Sales Orders, Invoices, Packings, Credits, Receipts, Regular Items, Regular Groups, Statements

Transactions

Invoice	Date	Location	Sales Order	$Invoiced	Foreign	$Received	$Credited	Emp.ID
119116	08 Oct 2009	Jamestown	111997	$6,491.53	3,830.00	$6,389.84	$101.69	GRA
116490	04 Aug 2009	Jamestown	109673	$278.94	159.00	$243.85	$35.09	GRA
115836	16 Jul 2009	Jamestown	109014	$4,190.91	2,305.00	$4,154.55	$36.36	GRA
113626	19 May 2009	Jamestown	106832	$836.36	460.00	$800.00	$36.36	JC
111901	31 Mar 2009	Jamestown	105134	$13,736.99	6,894.60	$13,697.15	$39.84	JC
111396	17 Mar 2009	Jamestown	104689	$981.96	490.00	$981.96	$0.00	JC
109395	22 Jan 2009	Jamestown	102750	$1,124.69	555.15	$1,084.18	$40.51	JC
108699	29 Dec 2008	Jamestown	102097	$1,443.78	696.47	$1,443.78	$0.00	JC
106158	22 Oct 2008	Jamestown	99190	$8,439.96	4,219.98	$8,399.96	$40.00	JC
106064	21 Oct 2008	Jamestown	99507	$4,143.06	2,071.53	$4,143.06	$0.00	JC
100180	04 Jun 2008	Jamestown	93784	$1,216.70	730.00	$1,200.04	$16.66	JC
95396	05 Feb 2008	Jamestown	0	$466.10	274.99	$466.10	$0.00	JC
95278	01 Feb 2008	Jamestown	88903	$3,039.62	1,793.37	$3,039.62	$0.00	JC
92389	08 Nov 2007	Jamestown	86176	$244.09	227.00	$244.09	$0.00	PF
90741	28 Sep 2007	Jamestown	84548	$877.34	737.10	$877.34	$0.00	NT

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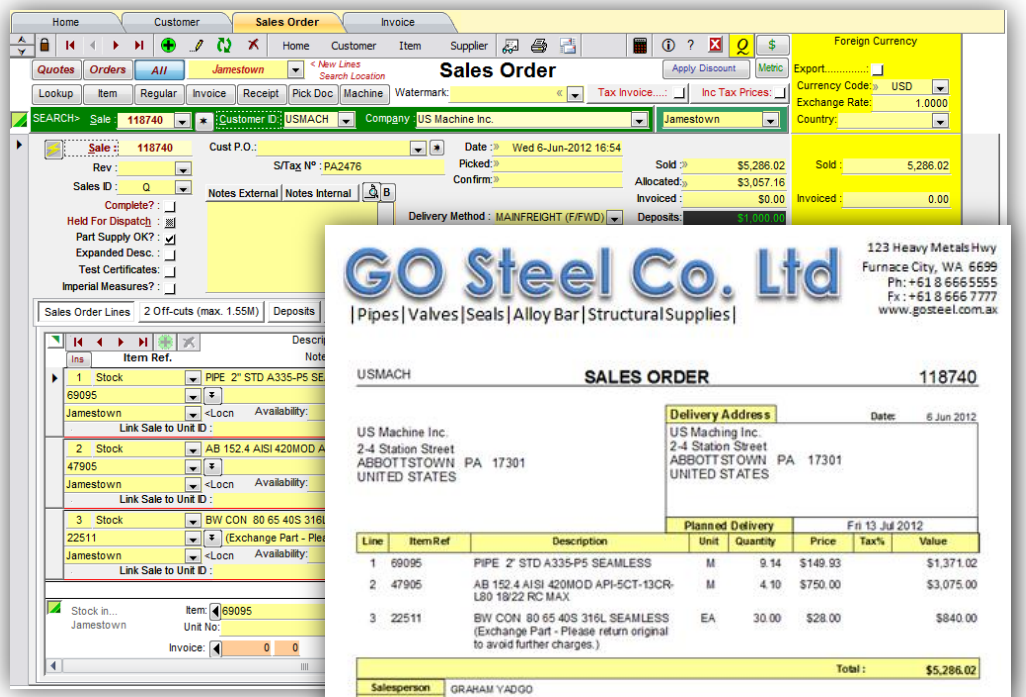
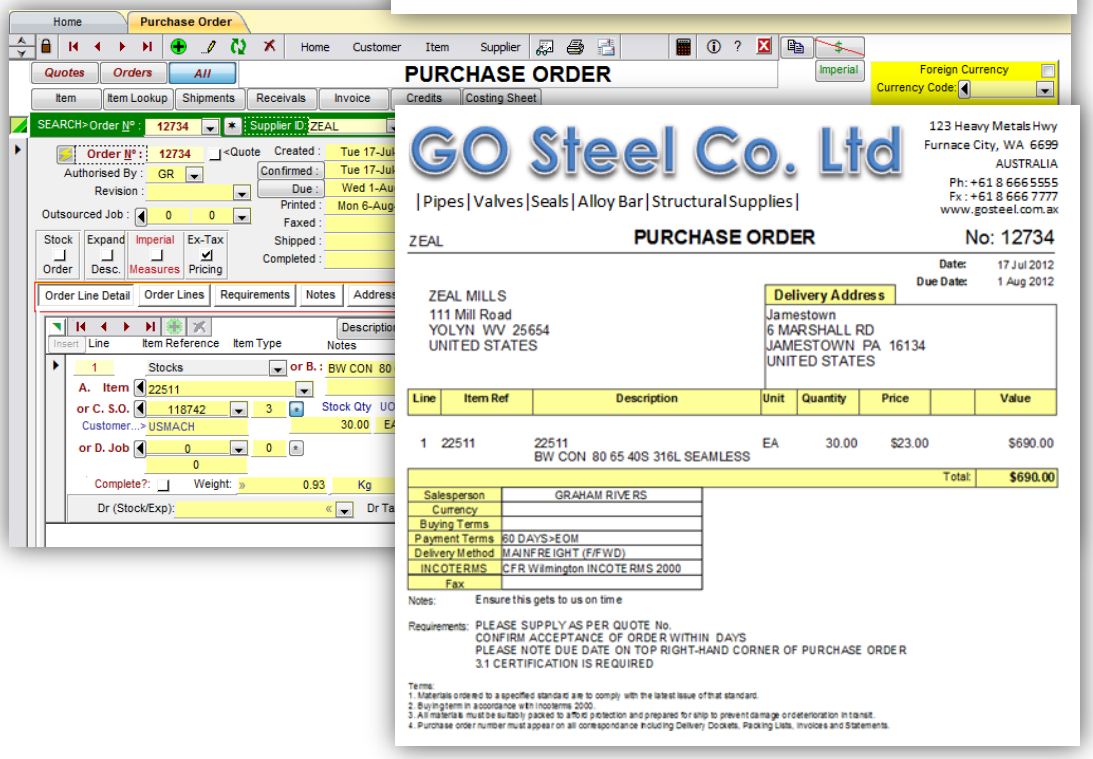
Sales and Purchasing





- ✓ *Sales Quotes*
- ✓ *Freeform Quotes*
- ✓ *Sales Orders*
- ✓ *Deposits*
- ✓ *Picking*
- ✓ *Packing*
- ✓ *Delivery*
- ✓ *Invoice Generation*
- ✓ *Open-Item Receipts*
- ✓ *Returns/Credits*
- ✓ *Outstanding Transactions*
- ✓ *Statements*
- ✓ *Sales History*
- ✓ *Sales Analysis*
- ✓ *Sales Charts*
- ✓ *Customer Pricing and Discounting*
- ✓ *Integrated Documents*
- ✓ *Integrated Email*
- ✓ *Audit and Activity Tracking*

- ✓ *Requirements Planning and Forecasting*
- ✓ *Procurement Tenders*
- ✓ *Purchase Requisitions*
- ✓ *Requests for Quotations*
- ✓ *Purchase Orders*
- ✓ *True Foreign Currency*
- ✓ *Shipments and Goods Inwards Tracking*
- ✓ *Expediting*
- ✓ *Supplier Invoices*
- ✓ *Payment Approval*
- ✓ *Electronic Payments*
- ✓ *Check Printing*
- ✓ *Quarantine Stock*
- ✓ *Supplier Credits*
- ✓ *Integrated Documents*
- ✓ *Integrated Email*
- ✓ *Audit and Activity Tracking*

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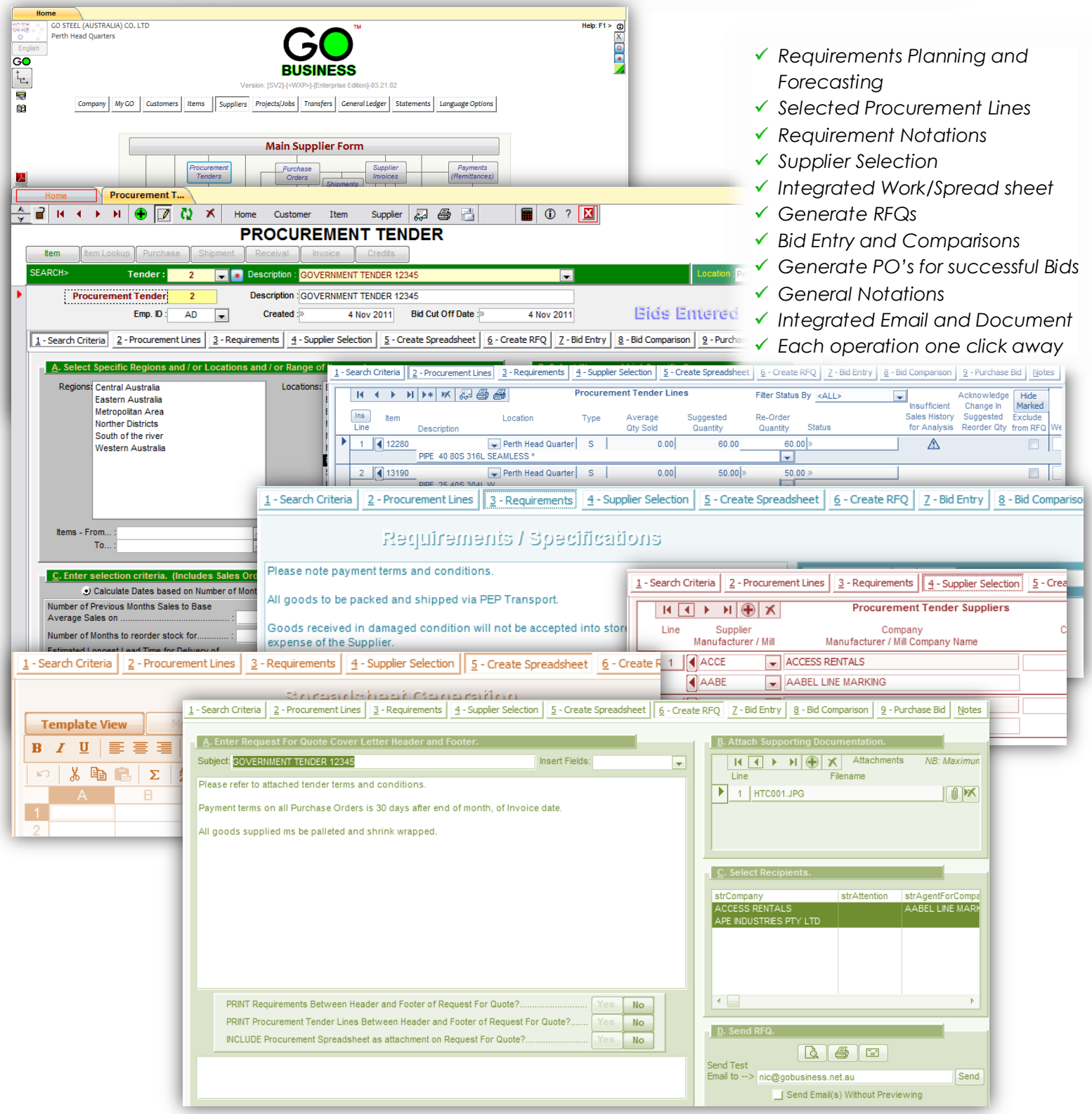
Procurement Manager



- ✓ *Requirements Planning and Forecasting*
- ✓ *Selected Procurement Lines*
- ✓ *Requirement Notations*
- ✓ *Supplier Selection*
- ✓ *Integrated Work/Spread sheet*
- ✓ *Generate RFQs*
- ✓ *Bid Entry and Comparisons*
- ✓ *Generate PO's for successful Bids*
- ✓ *General Notations*
- ✓ *Integrated Email and Document*
- ✓ *Each operation one click away*

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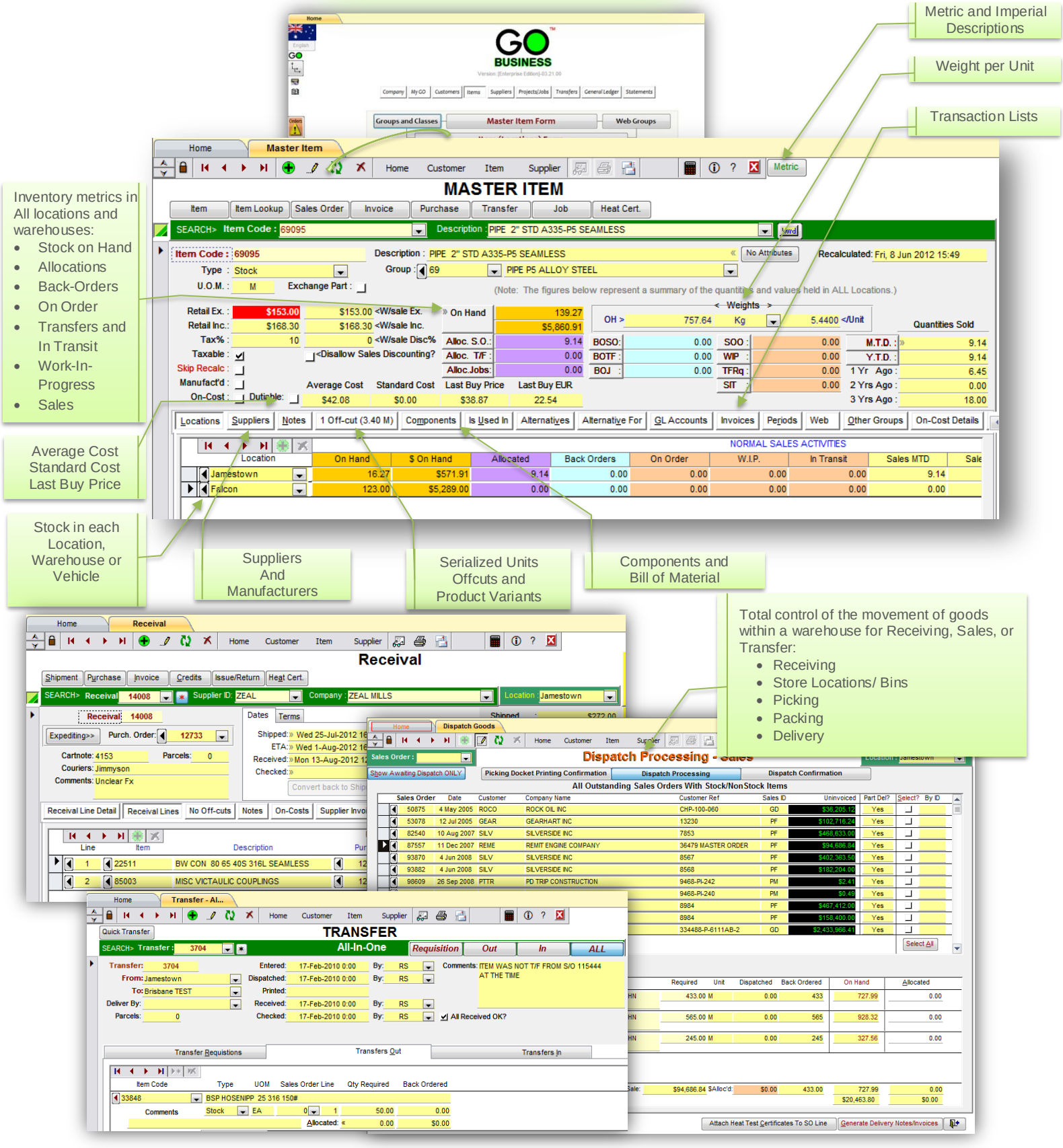
Inventory



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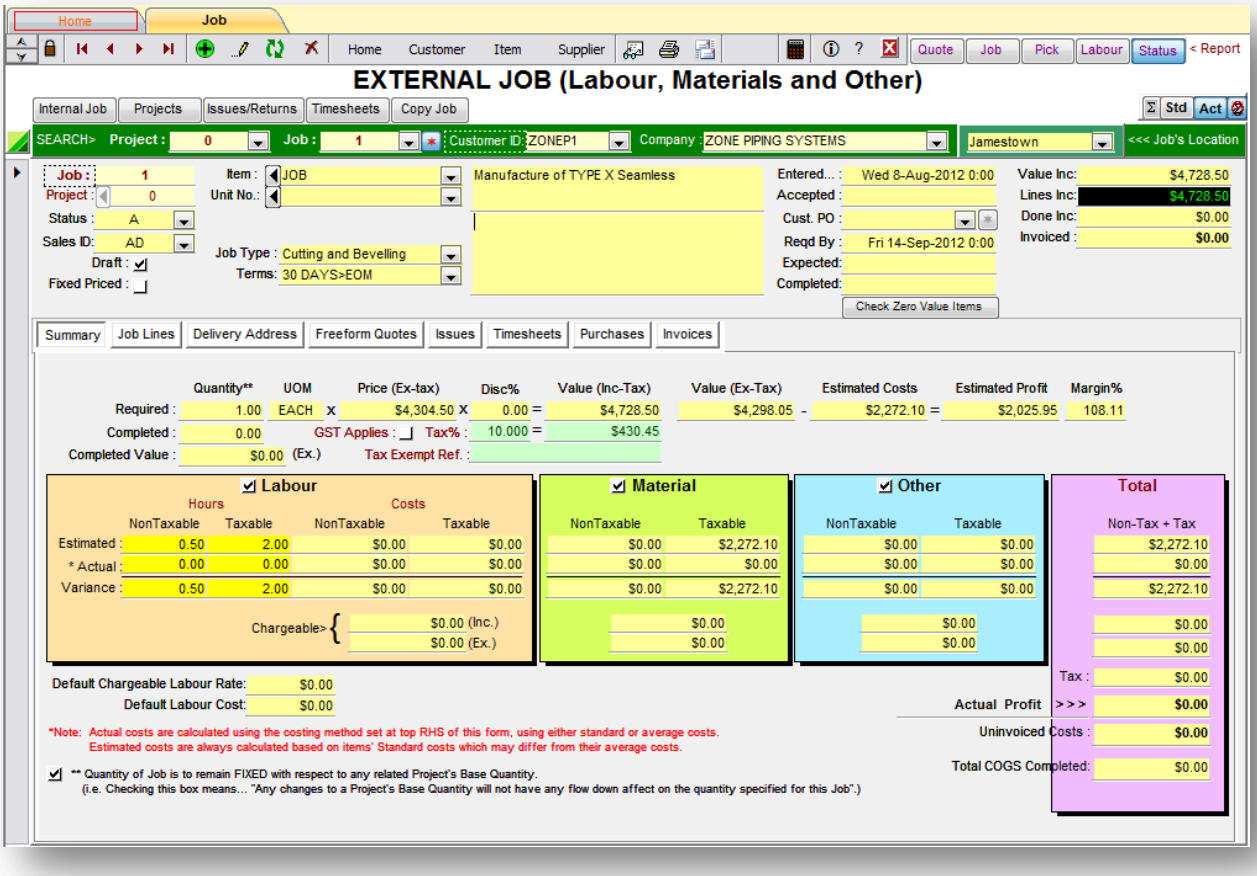
Projects and Jobs

- ✓ Template 'Bills of Materials'
  (Materials, Labour and Other-Outsourced Services)
- ✓ Make to Order
- ✓ Make to Stock
- ✓ Track Actual Labour, Material and Service costs and revenues against Planned and Estimates
- ✓ Fixed, variable and both fixed and variable priced jobs
- ✓ Fixed and variable costing line items
- ✓ Multiple quote quantity and pricing
- ✓ Freeform and Standard quote formats
- ✓ Milestone (%) and part billing
- ✓ GL Control Account overrides for Project Accounting and reconciliation
- ✓ Issue and Return raw materials from/to Inventory
- ✓ Buy raw materials directly for Job-Lines
- ✓ Group related materials, labour and other job line items with sub-totalling and totalling for each section
- ✓ Standard, Average and Direct Costing methods
- ✓ Integrated Purchase Ordering for Back-Ordered Job-Items
- ✓ Automatic Issuing and Costing of Materials to Jobs via Goods Inwards Processing
- ✓ Work-In-Progress Reporting
- ✓ Consolidate Jobs into Projects
- ✓ Report Quotes, Work-In-Progress and Financial
- ✓ And much more …



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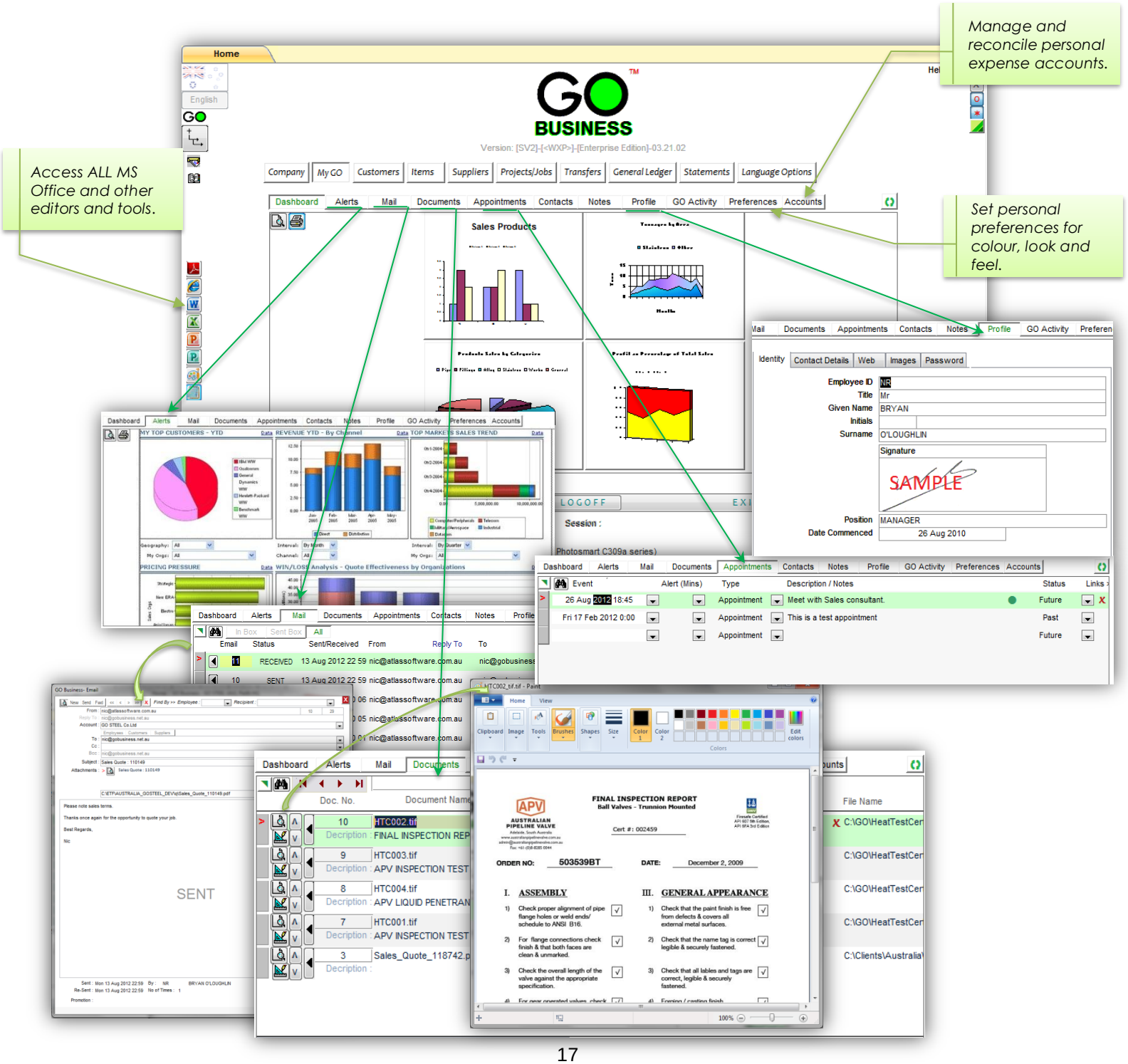
My GO

- ✓ Dashboard and Alerts
- ✓ Integrated Email
- ✓ Integrated Documents
- ✓ Personalized Appointments
- ✓ Personal and Company Contacts
- ✓ XRM Contact Notes
- ✓ Personal Web and Company Profile
- ✓ Interactive Activity Tracking
- ✓ Personal Preferences
- ✓ Personal Account Managements and Tracking



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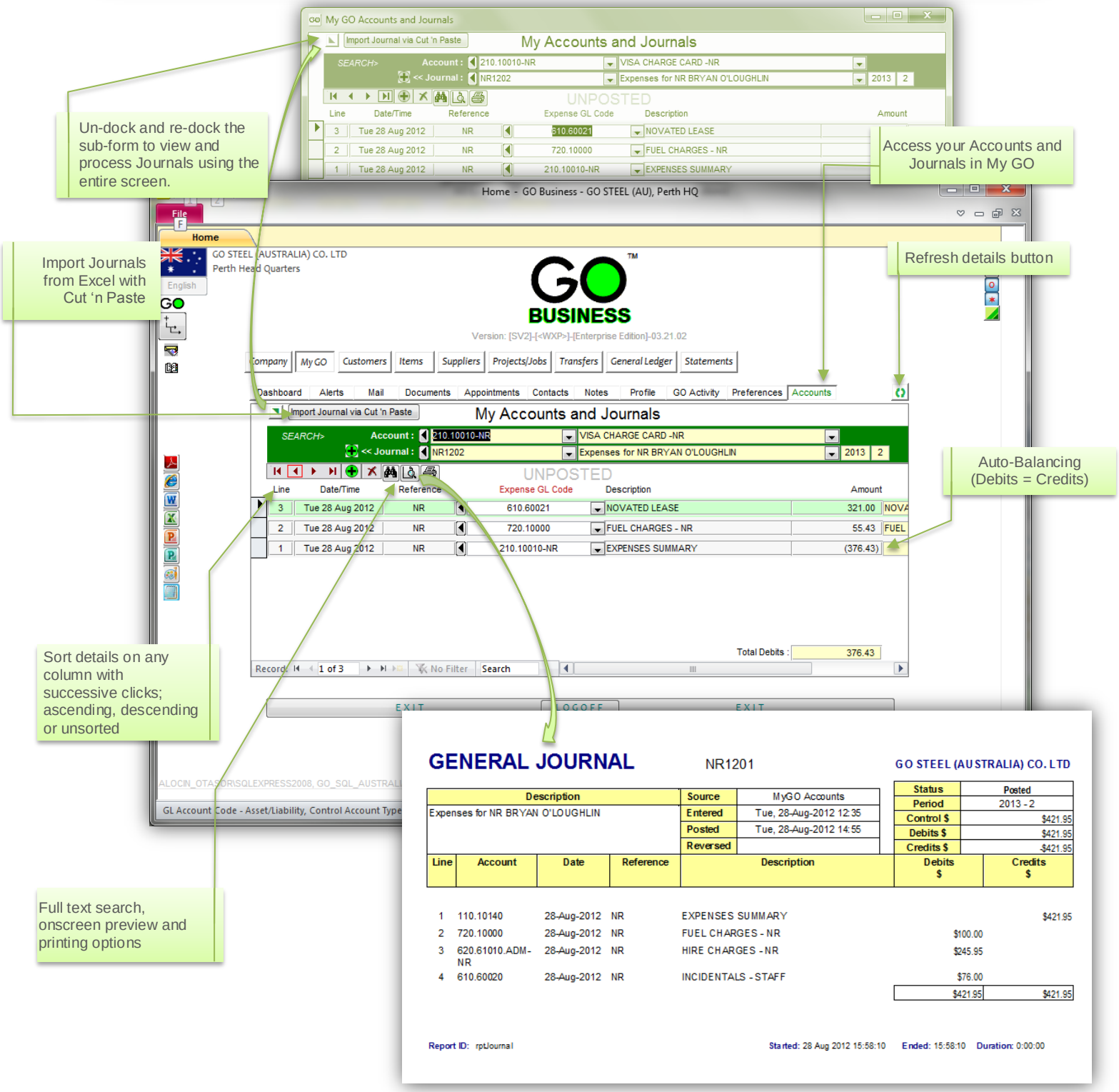
My GO Expense Account Management



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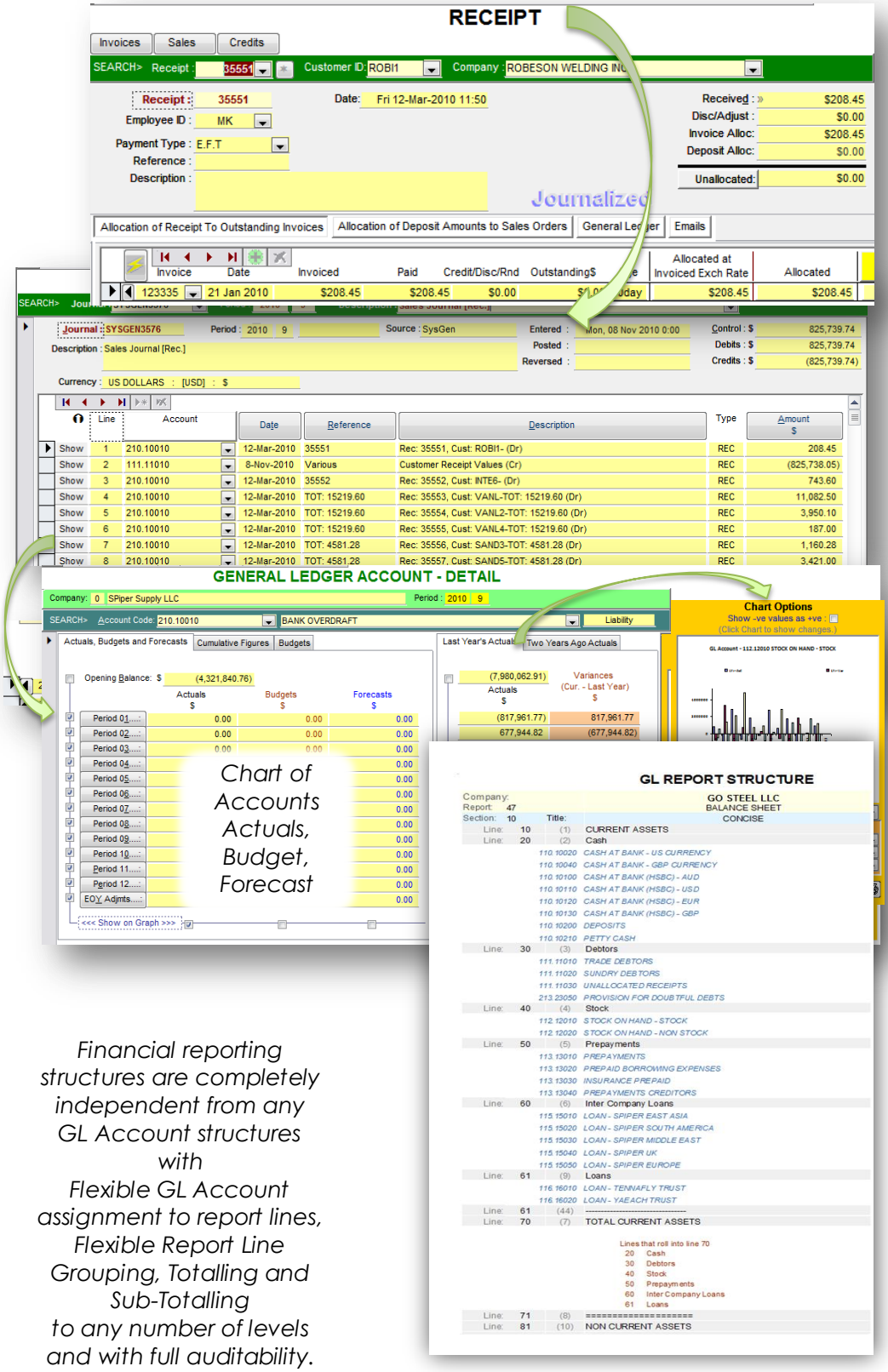
Financials



Journals generated from financial transactions… Invoices, Receipts, Goods Inwards, Payments etc.

Journal viewing and transaction drill-down

Journal posting to General Ledger Accounts

Integrated click-configurable Business Graphic Charts

Financial reporting structures are completely independent from any GL Account structures with Flexible GL Account assignment to report lines, Flexible Report Line Grouping, Totalling and Sub-Totalling to any number of levels and with full auditability.

Complete User-Defined Financial Reporting with Inter-Company and Multi-Company Consolidation

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Budgeting & Forecasting

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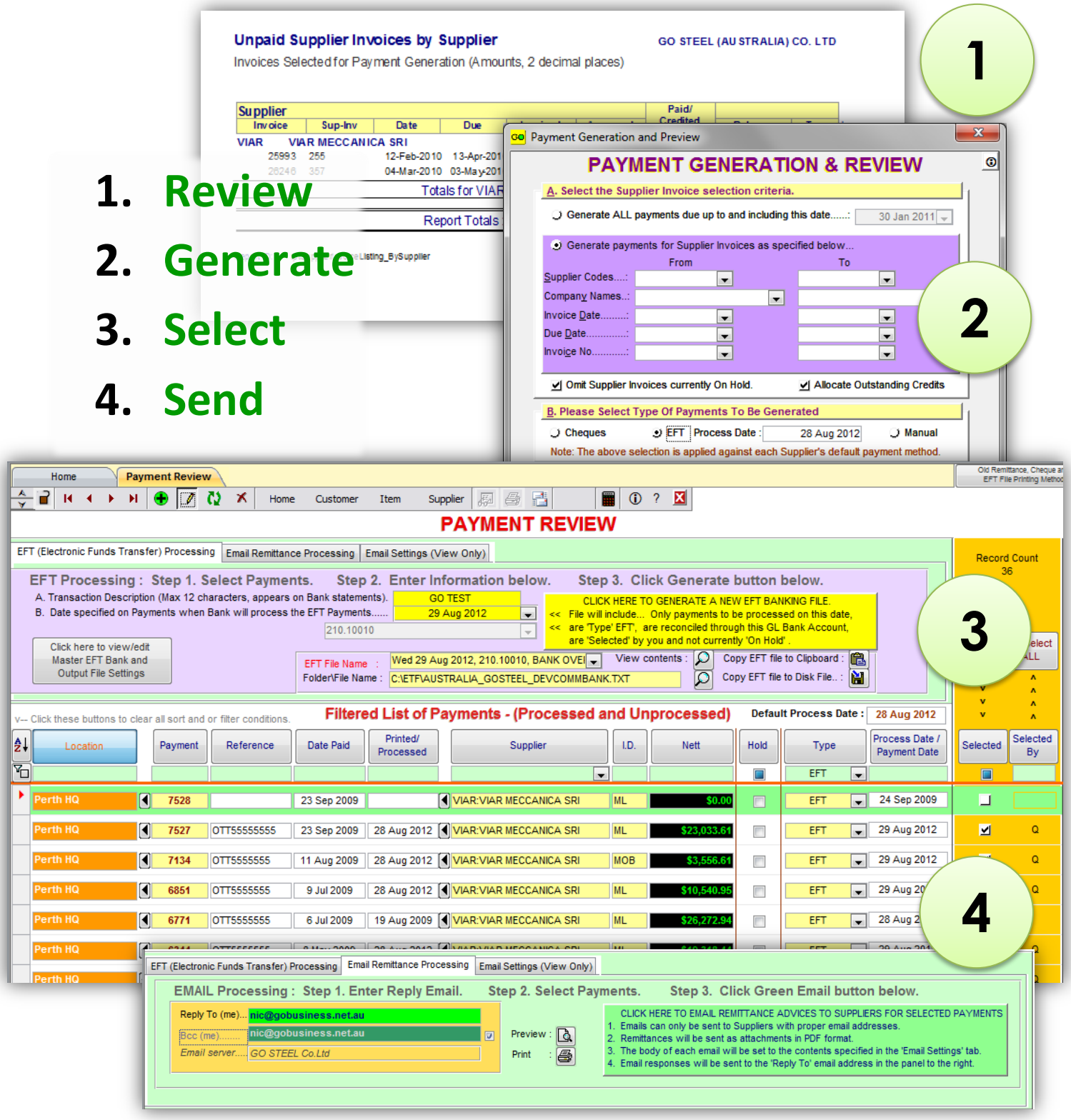
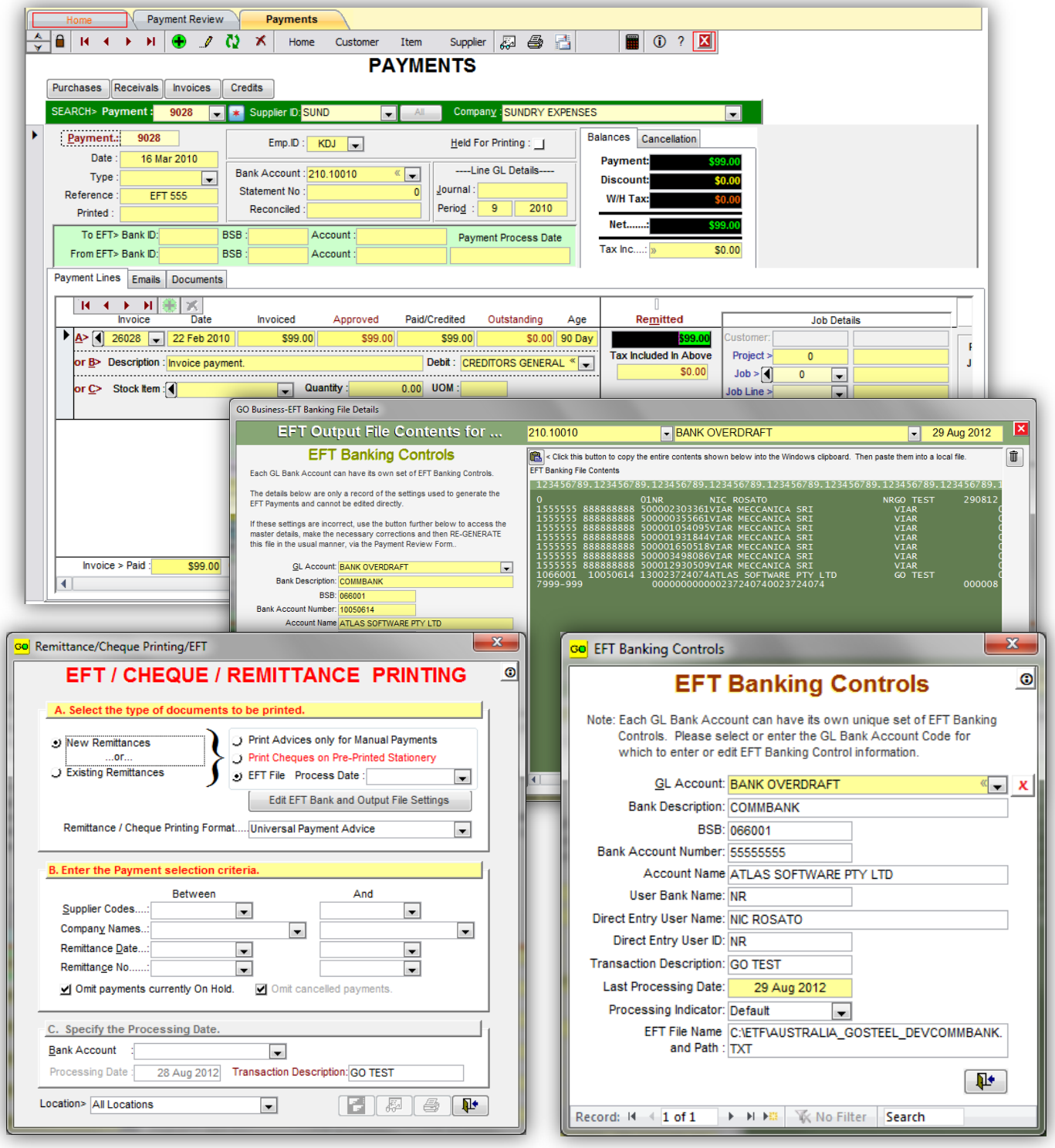
Payment Processing

1. Review
2. Generate
3. Select
4. Send



Electronic Payments



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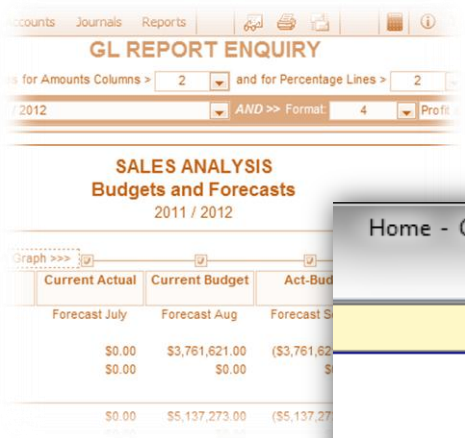
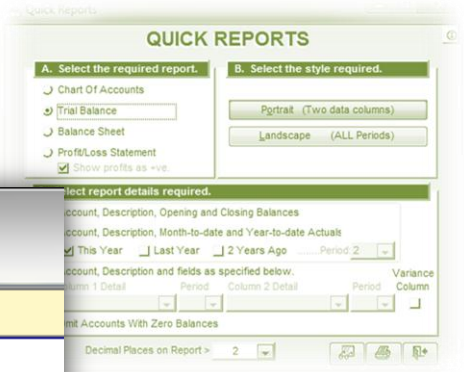
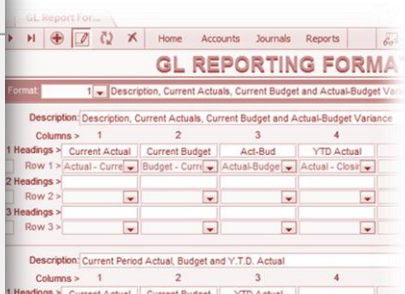
Enterprise Reporting

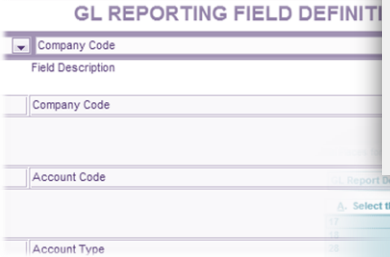
- WHATEVER YOU NEED
- HOWEVER YOU WANT
- ALL IN ONE PLACE

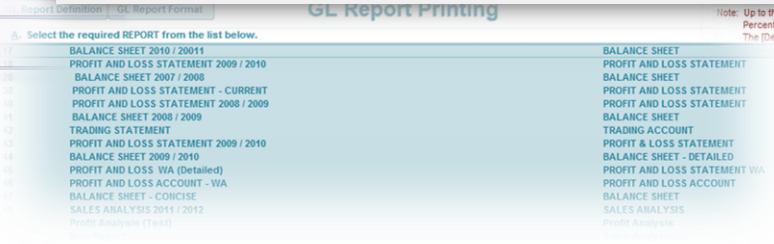
- ✓ SIMPLE
- ✓ QUICK
- ✓ POWERFUL
- ✓ FLEXIBLE
- ✓ REAL-TIME











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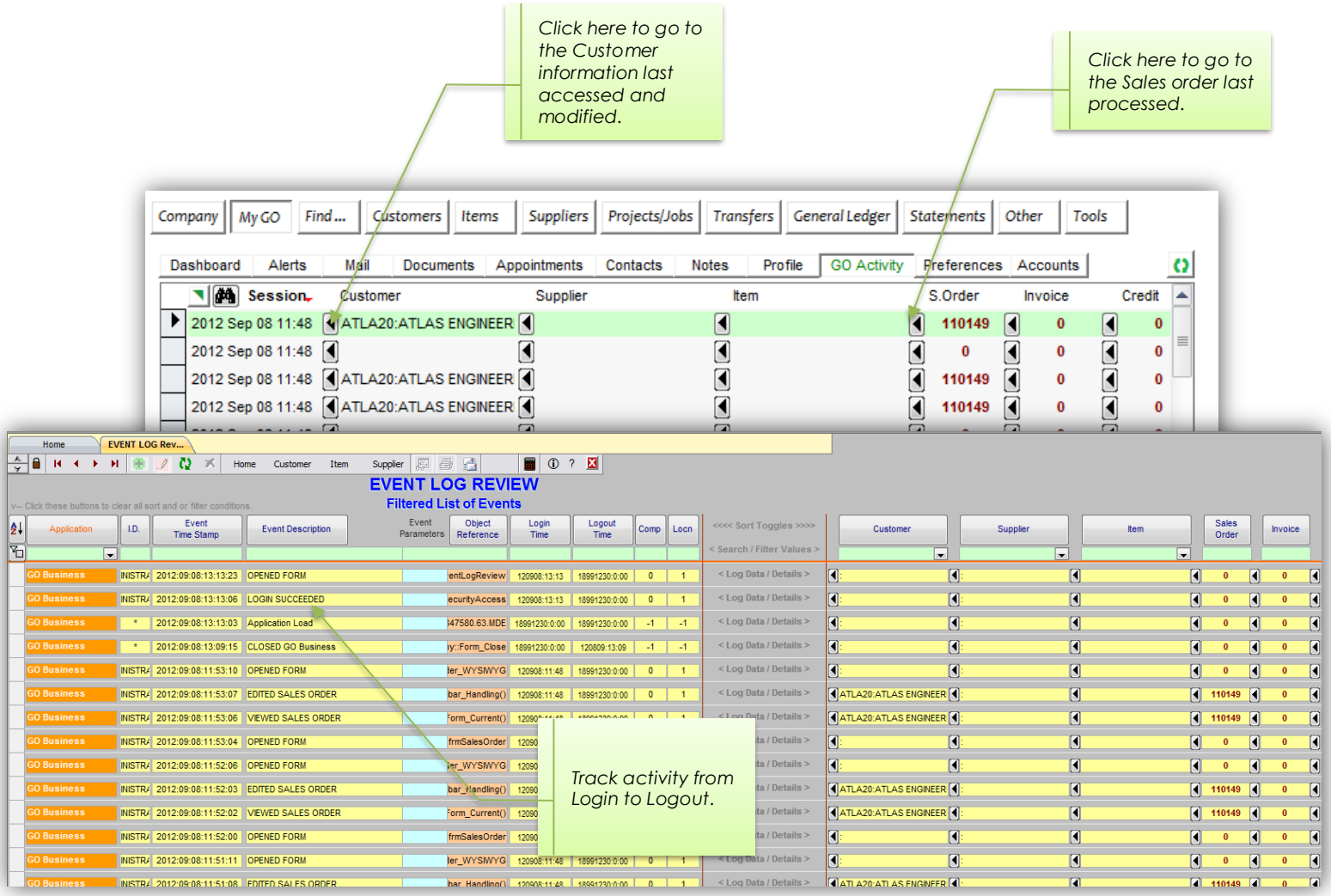
Dynamic Activity Tracking

Throughout the entire GO Enterprise Suite, every time someone does anything of note, such as access, create, modify and/or delete information, the system Administrator can direct that the system record each 'activity' in a dynamic activity database. But, unlike other systems, such activity is active, not passive, meaning that users and administrators can use the activity information to go (hyperlink) directly to the forms used to maintain such information. In addition, the activity log records who, when, what and how the data was modified or accessed, including reporting criteria.

This feature provides powerful audit and security capability that enables business proprietors to definitively determine what happened, when and by whom. This improves accountability and enables management to pinpoint weaknesses in security and organisational role profiles.

The information collected here is also used in the MY-GO features to enable users to retrace their steps and return to processes where they last left off.



Tailored Solutions

BECAUSE ONE SIZE DOESN'T FIT ALL …

We also offer GO Enterprise clients the ability to incorporate Tailored Solutions and Existing Product Interface capabilities to provide *fit to purpose* solutions … because we understand that when it comes to enterprise software sometimes, "one size doesn't fit all."

Some of our past GO Tailored Solutions for clients include:

- ✓ Pipe Industry specific inventory management and item classification enhancements
- ✓ Custom design of a Trucking Connote/ Delivery System
- ✓ Utilities Subcontractor Job Management System
- ✓ Pipe Inspection & Maintenance application for mining and manufacturing plant
- ✓ Tailored Sales and Marketing Tools for specialist engineering supplies company
- ✓ Integrated Apparel Management and Specialised Client Handling Applications for Uniform Manufacturer
- ✓ Ticketing Manifest System managing multiple vessels and routes
- ✓ Touch screen sales application for hospitality
- ✓ Point of Sale Module for retail industry

With the added flexibility and functionality provided by GO Tailored Solutions and Product Interface services, our clients benefit from the ability to obtain the right solution for their circumstances.

To discuss your unique requirements, contact us for an obligation free assessment.

Source Code Access Option

ULTIMATE FREEDOM, FLEXIBILITY AND CONTROL IF YOU WANT IT

The ALL FREE MUTUAL BENEFITS SOURCE CODE LICENCE

For ***NO*** additional cost … under this licencing model, registered clients can access the GO Enterprise Suite source code for all core modules, online or on premise, free of all charges, to make whatever changes, enhancements or modifications they want to *their own unique* version of GO Enterprise. (Conditions apply)

All changes made to source code under this free licence *may* also be used to mutually benefit all other GO Enterprise clients via new features incorporated into future versions of the source code at the complete discretion of the GO Development Team. That's why it's free.

The TOTALLY EXCLUSIVE SOVEREIGN SOURCE CODE LICENCE

Alternatively, for a nominal fee…, registered clients will, under this licencing model, be granted access to their very own, unique and exclusive copy of the complete GO Enterprise Suite source code, for all modules, online or on premise, to make whatever changes, enhancements or modifications they wish. (Conditions apply)

All changes made to source code under this licence *are exclusive to individual clients.* Access to such source code is prohibited to all other clients.

Providing customers access to their own version of the GO Enterprise Suite source code under both licencing models, customers can do everything their own special way, **PLUS** take advantage of the latest changes and enhancements made by the GO Development Team.

Training in source code management and modification is available on a fee-for-service basis for both source code licence editions.

To find out more call GO Business on +61 (08) 9328 1008, or email info@gobusiness.net.au .

GO Pricing

GO ENTERPRISE SOFTWARE Deployment Options	SUBSCRIPTION FEE Per User Per Day
On Premise	**$4.00** + GST
On Cloud	**$4.99** + GST

(Prices valid at the time of printing and may be subject to change)

The Above Price Includes:

- **The GO Enterprise Suite, fully featured, all modules, all options**
- All software upgrades including new features, new versions and new modules
- Access to source code, if required (see page 26 for details)

Also Available … (Pricing on Request)**:**

- MS Office & Exchange Software plus Integration with GO Enterprise Software
- Disaster Recovery Back Up to GO Cloud for On Premise deployment (Included in On Cloud deployment)
- GO Managed Server for On Premise deployment – Brand new, brand-named, fully configured equipment
- Data Take-up, Data Conversion, Implementation, Training and Ongoing Support is priced and tailored to individual client's requirements

On-Cloud

For only an extra 99¢ per day, customers can free themselves from the time-consuming and expensive acquisition, operation and maintenance of IT infrastructure. This cost-effective deployment option provides customers with real benefits, including, more time and money to run their businesses and fewer headaches.

On Cloud deployment saves customers the time and effort required to do… backups, disaster recovery, database synchronization, software upgrades and more, ALL without compromising customers':

- ✓ Control over how they operate their company
- ✓ Data security and protection
- ✓ Continuity of operation, 24/7 with worldwide access.

Why GO Business?

We understand that organizations want more performance, more results, more information in less time, using less resources than ever before. The demands of modern business now require software solutions which are different to the traditional systems of the past.

Designed by experienced business & accounting people with real world business in mind, the GO Enterprise Suite offers a fresh approach to business software.

Smarter Business Software

Think outside the box …

Smarter

- Full integration provides information at your finger-tips, not 4, 5 or more clicks away.
- Practicality and usability, empowers users to do their work simply and easily.
- In built, form by form, help and product support functions.
- Your choice of form profile … choose from "WYSIWYG" quick forms, data rich GO detailed view or GO Streamlined view.
- Scalability, delivering power to manage business, from 1 to 1000's of users.
- Advanced security, delivers maximum data protection and access control.
- Multi Everything- Company, Location, User, Currency, Language and available in a number of deployment options to suit your organization.

Quicker

- Quicker start-up & implementation saves you time and gets you going faster.
- Easy to learn GO "one form" structure, means quicker system training.
- Access information with fewer clicks, fewer forms = less time wasted.
- Fast data processing and printing, because you shouldn't have to wait.
- Agile navigation with direct linked functions and data, system wide.
- No down-time. End of period statement, journals & roll overs processed "live" while the system remains fully operational.
- GO speeds-up performance across your organization, because time is money.

A paradigm shift in enterprise software

Experience the difference!

Different

- Unique software design, architected from a holistic point of view.
- Built on state of the art Microsoft technology powerful, compatible and robust.
- Tailored solutions fit to purpose because "one size doesn't fit all".
- Innovative integration of documents, emails and messaging, so information is retained and centralized within the organization.
- Leading edge activity logging and security facilities to safeguard your organizational data.
- Your choice of deployment, GO Cloud or the range of GO On-Premise options.
- Complete and fully optioned with all future upgrades and new modules included so you get more software for your dollars.
- Experienced Sales, Service and Support teams, who speak your language and listen so that you get the solution you want.

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